

Budget Forum FY23 Budget February 9, 2022

Presentation Format



- Zoom webinar format
- All lines are muted Chat function is disabled



This session is being recorded and will be available on the Budget website



Any questions submitted through the Q&A function will be answered at the end of the presentation



Opening Remarks

President Olson

Up Front



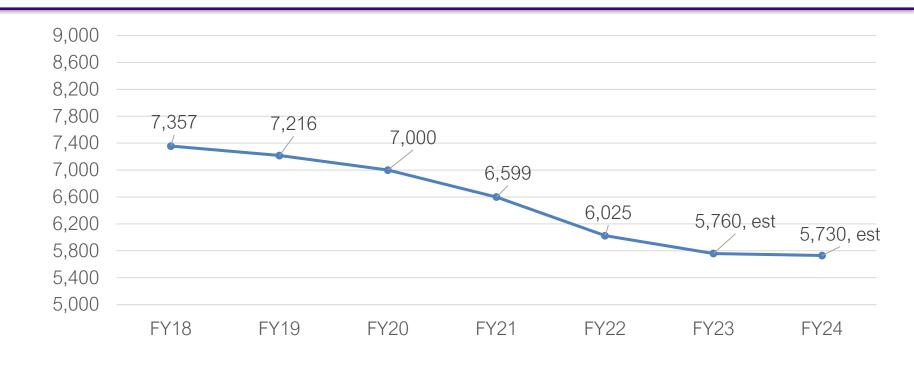
- FY23 Budget deficit scenario is -\$4.5M
- Budget reductions have been determined
- State budget surplus is LARGE (+\$7.7B)
- COVID-19 impacts enrollment, budget and operations



Enrollment

Total FYE (Full Year Equivalent) Enrollment





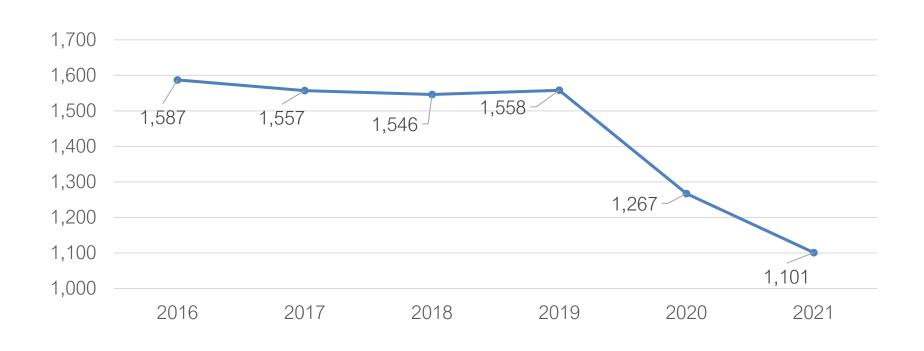
Enrollment Change

FY21 to FY22: -574 FYE or -8.7%

FY22 to FY23: -265 FYE or -4.3%

New Entering Freshman Enrollment





NEF Change

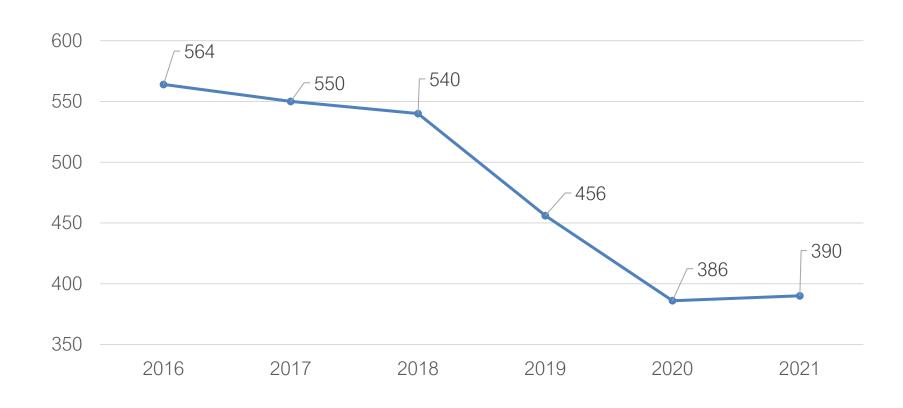
2019 to 2020: -291 or -18.6%

2020 to 2021: -166 or -13.1%

2019 to 2021: -457 or -29.3%

New Entering Transfers Enrollment





Enrollment – Mn State



| Full Year Equivalent (FYE) | Spring 2021 vs. Spring 2022 |
|----------------------------|--------------------------------|
| Bemidji State | -9.0% |
| Metro State | -9.3% |
| MSU-Mankato | -1.9% |
| MSU-Moorhead | -8.5% |
| St Cloud State | -7.4% |
| SW Minn State | 3.3% |
| Winona State | -8.7% |
| | |
| Riverland CC | -2.9% |
| Rochester CTC | -7.1% |
| MNState College SE | 0.8% |

WINONA STATE UNIVERSITY

Enrollment – Fall 2022 Metrics

- Targets(budget based on):
 - New Entering Freshman: 1,100 (1,101 in 2021)
 - New Entering Transfer: 400 (388 in 2021)
- Applications/Admits currently tracking down about 2%
- Housing deposits are up 12%



FY23 Budget Update

Fiscal Updates



- FY23 Enrollment projections submitted to system office 1/31
- All collective bargaining contracts have been ratified and sent to Legislature
- Inflation continues to rise CPI +7% YoY
 - On campus felt through large increases to energy costs, food prices and personnel costs
- System guidance is still at 3.5% for tuition increase

State Budget Surplus



- State budget surplus as of December 2021 is \$7.7 billion
 - Total State budget is about \$54B
 - Largest ever recorded Typical surplus is \$1B-2B
 - Pre-Omicron Data may change
- Next economic forecast will be end of February 2022

Mn State Supplemental Budget Request



- Mn State Board of Trustees approved a \$60M supplemental state appropriation request
 - Campus support/operations \$30M
 - Tuition Freeze FY23 \$25M (No new \$ to campus)
 - Students Mental Health/basic needs/workforce \$5M
 - Maximum amount of appropriation to WSU would be \$1.5M
- Governor Walz has recommended funding for this request

Budget Scenarios – FY23



- Budget deficit scenarios currently:
 - "Best" -\$1.9M
 - "Likely" -\$4.5M
 - "Worst" -\$7.2M
- Variables that primarily impact budget:
 - Final Legislative supplemental funding May 2022
 - Tuition approval from MnState Board of Trustees May/June 2022
 - Enrollment Fall 2022

FY23 Budget Scenarios (as of 2/8/22)



| | | Scenario A | Scenario B | Scenario C |
|---|--------------------------------------|--------------------|--------------------|------------------|
| А | State Appropriation Change | \$1.5M | \$750,000 | \$0 |
| В | Tuition Rate Change | \$1.6 (3.5%) | \$1.6 (3.5%) | \$1.6 (3.5%) |
| С | Total Revenue Change | \$3.1M | \$2.35M | \$1.6M |
| D | Salary/Fringe Settlements | \$1.8M (3%) | \$2.7M (4.5%) | \$3.6M (6%) |
| Е | Change in Scholarships Funding | \$1M | \$1M | \$1M |
| F | Inflation | \$500,000 | \$500,000 | \$500,000 |
| G | Total Expense Change | \$3.3M | \$4.2M | \$5.1M |
| Н | Tuition Loss: FY22 Enrollment Change | -\$600,000 (-1.2%) | -\$800,000 (-1.6%) | -\$1M (-2%) |
| I | Tuition Loss: FY23 Enrollment Change | -\$1.12M (-2.3%) | -\$1.92M (-4%) | -\$2.72M (-5.6%) |
| J | Total Enrollment Change | -\$1.72M | -\$2.72M | -\$3.72M |
| K | FY23 Budget Status | -\$1,920,000 | -\$4,570,000 | -\$7,220,000 |

Budget Summary – FY23



- -\$4.5M "likely case" scenario has been selected to focus planning around
- \$4.4M of base budget reductions have been determined
 - Admissions and student recruitment are being held harmless in budget reductions
- Budget plan may be tweaked depending upon outcome of Legislature and enrollment

Cash Balances – Mn State Universities



| University | Cash Balance | Gen Fund Budget | Cash Balance as a % of GF Budget | |
|-----------------|--------------------------|-----------------|-------------------------------------|--|
| Bemidji State | nidji State \$20,890,402 | | 36% | |
| MSU-Mankato | \$63,058,682 | \$201,736,752 | 31% | |
| SW Minn State | \$13,302,936 | \$43,375,218 | 31% | |
| Metro State | \$24,886,404 | \$85,424,589 | 25% | |
| St. Cloud State | \$29,668,263 | \$137,071,029 | 22% | |
| MSU-Moorhead | \$16,953,541 | \$75,525,572 | 22% | |
| Winona State | \$15,700,775 | \$98,780,709 | 16% | |

Guidance from System Office is 20%+

2 Year Colleges range from 25% to 88%

WSU has smallest % in System*



FY23 Budget Reduction Process

Budget Deficit Targets



| Area | Reduction Target |
|----------------------------------|------------------|
| Academic Affairs | \$3,343,500 |
| Finance and Admin | \$486,000 |
| Enrollment Mgmt and Student Life | \$252,000 |
| Athletics | \$202,500 |
| University Advancement | \$175,500 |
| Presidents Office | \$40,500 |
| Total | \$4,500,000 |

Admissions budget is held harmless

2021 BESI



- BESI (Board Early Separation Incentive)
 - 2% per year of service or 50% of base salary, whichever is greater
 - A budget balancing tool used for the benefit of the institution, not the employee
 - Acceptance deadline was October 15, 2021
- 23 total acceptances (approx. 115 offered 20% acceptance rate)
 - 16 IFO (COB-5, COLA-4, COSE-3, CONHS-3, COE-1)
 - 4 AFSCME (2 non-General Fund)
 - 2 MAPE (2 IT)
 - 1 ASF (COE)
- Total BESI payout \$1.179M (From lost revenue COVID funds)
- Total base budget salaries \$2.069M (\$1.979 Gen Fund)
- Only 3 of the 23 BESI acceptances will be replaced

Budget Reduction Timeline



- Budget Super Meet and Confer Wednesday, 9/8
- Budget Forum and BESI Announcement

 Wednesday, 9/8
- Deadline for BESI and IFO early notification 10/15 (5 weeks to decide)
- COA works on staffing plans following BESI deadline 10/15 to 1/1
- Cabinet conversations on future reduction plans 1/1 to 2/1
- Super Meet and Confer 2/9
- Budget Forum 2/9



Budget Reductions

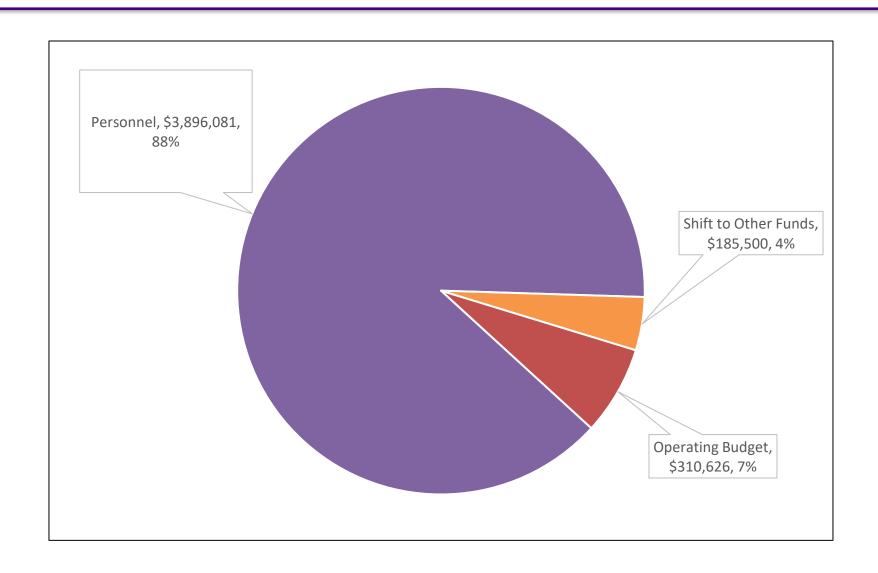
Budget Reductions – FY23



- 29 vacant positions will be eliminated from the budget
- No retrenchments of faculty
- No layoffs where a person moves from employed to no employment
 - Still working through the Bookstore transition which may result in AFSCME employees having different roles on campus
- Certain budget actions require bridge funding
 - Retirement at the end of FY23 and actual reduction will not take place until FY24
- High level summary
 - Details from administrator or supervisor



Budget Reductions by Function





Budget Reductions by Area

| | Operating Budget | Personnel (Salary/Fringe) | Shift Expenses to Other Funds | Revenue | Grand Total |
|--|---------------------|------------------------------|-------------------------------------|---------|-------------|
| College of Business | | \$756,844 | | | \$756,844 |
| College of Education | | \$317,889 | | | \$317,889 |
| College of Liberal Arts | | \$750,718 | | | \$750,718 |
| College of Nursing and Health Sciences | | \$345,084 | | | \$345,084 |
| College of Science and Engineering | | \$394,672 | | | \$394,672 |
| Library | \$44,126 | \$95,374 | | | \$139,500 |
| Information Technology | | \$243,000 | | | \$243,000 |
| Academic Affairs (ex. Colleges, IT, Lib) | \$180,000 | \$108,000 | | | \$288,000 |
| Presidents Office | \$40,500 | | | | \$40,500 |
| University Advancement | | | \$175,500 | | \$175,500 |
| Enrollment Mgmt and Student Life | | \$242,000 | \$10,000 | | \$252,000 |
| Finance & Administration | \$46,000 | \$440,000 | | | \$486,000 |
| Athletics | | \$202,500 | | | \$202,500 |
| | \$310,626 | \$3,896,081 | \$185,500 | \$0 | \$4,392,207 |
| % of Total | 7.1% | 88.7% | 4.2% | 0.0% | 100.0% |





| Unit | Vacant Positions Eliminated | | |
|----------------|-----------------------------------|--|--|
| IFO | 13 | | |
| AFSCME | 9 | | |
| ASF | 3 | | |
| MAPE | 3 | | |
| Administrators | 1 | | |
| MMA | 0 | | |
| Commissioner s | 0 | | |
| MNA | 0 | | |
| Total | 29 | | |

Looking Ahead



- Legislative Session Begins January 31, 2022
- State Economic Forecast End of February
- Legislature Adjourns May 23, 2022
- Budget and tuition/fees action at May/June Board of Trustees
- Implement budget reductions by July 1, 2022 (other than bridge funding)
- COVID-19
- Future budget communications



Thank You!