## III WINONA <br> STATE UNIVERSITY

## Budget Forum

## November 28, 29 and 30, 2017

# Up Front Summary 

## Budget Outlook

FY18: $+\$ 900,000$ to $-\$ 1.9 \mathrm{M}$

FY19: -\$3M to -\$6M

## Why?

- Tuition freeze (FY19) not fully funded
- Enrollment
- Salary Settlements timing causes uncertainty, not necessarily the deficit

|  | Worst Case | Likely Case | Best Case |
| :--- | ---: | ---: | ---: |
| State Appropriation Change | $\$ 2,900,000$ | $\$ 2,900,000$ | $\$ 2,900,000$ |
| Allocation Model Changes | $(\$ 400,000)$ | $(\$ 400,000)$ | $(\$ 400,000)$ |
| Tuition Rate Increase/Decrease | $3.9 \%$ | $3.9 \%$ | $3.9 \%$ |
| Tuition Revenue from Rate Change | $\$ 1,100,000$ | $\$ 1,100,000$ | $\$ 1,100,000$ |
| Change in Enrollment | $(\$ 1,400,000)$ | $(\$ 1,200,000)$ | $(\$ 1,095,000)$ |
| Subtotal - New Revenues | $\$ 2,200,000$ | $\$ 2,400,000$ | $\$ 2,505,000$ |
|  |  |  |  |
| All Salary Settlements (4.5\%, 3\%, 1\%) | $\$ 2,900,000$ | $\$ 1,800,000$ | $\$ 650,000$ |
| Fringe Benefit (Ins, Ret, etc) | $\$ 600,000$ | $\$ 600,000$ | $\$ 600,000$ |
| Operating Budget Inflation | $\$ 600,000$ | $\$ 450,000$ | $\$ 300,000$ |
| Subtotal - New Expenses | $\$ 4,100,000$ | $\$ 2,800,000$ | $\$ 1,550,000$ |
| Budget Status | $(\$ 1,900,000)$ | $(\$ 400,000)$ | $\$ 955,000$ |


| State Appropriation Change | Worst Case $(\$ 550,000)$ | Likely Case $(\$ 550,000)$ | Best Case $(\$ 550,000)$ |
| :---: | :---: | :---: | :---: |
| Tuition Rate Increase/Decrease | 0\% | 0\% | 0\% |
| Tuition Revenue from Rate Change | \$0 | \$0 | \$0 |
| Change in Enrollment | (\$1,500,000) | (\$1,000,000) | (\$750,000) |
| Subtotal - New Revenues | (\$2,050,000) | (\$1,550,000) | (\$1,300,000) |
| All Salary Settlements (4.5\%, 3\%, 1\%) | \$3,000,000 | \$1,900,000 | \$675,000 |
| Fringe Benefit (Ins, Ret, etc) | \$600,000 | \$600,000 | \$600,000 |
| Operating Budget Inflation | \$100,000 | \$0 | \$0 |
| ISRS Next Gen | \$400,000 | \$400,000 | \$400,000 |
| Ed Village Operating Expenses | \$200,000 | \$200,000 | \$200,000 |
| Subtotal - New Expenses | \$4,300,000 | \$3,100,000 | \$1,875,000 |
| Budget Status | (\$6,350,000) | $(\$ 4,650,000)$ | $(\$ 3,175,000)$ |

## FYE Enrollment

FYE Enrollment


FY08 FY09 FY10 FY11 FY12 FY13 FY14 FY15 FY16 FY17 FY18 FY19

## Enrollment Projection Model Review

- Enrollment projections due twice a year to MN State
- As enrollment grew, model was spot on
- As enrollment declined, model was too optimistic
- Converted model from weighted average to regression
- Backtested and verified
- New model should be more conservative


## Enrollment Projections

## Old Enrollment Projection Model - 3 Year Weighted Average Based



New Enrollment Projection Model - Regression Based


## Budget Reduction Process

- Cabinet given 5\%, 6\% and 7\% budget reduction targets
- Reduction plans due early-mid January
- Cabinet will review and determine level of reduction
- Not an "Across the Board" reduction
- What are the impacts from the proposed reductions?
- Budget reductions shared with Finance and Facilities Committee and bargaining units


## Budget Reduction Targets

| Organizational Unit | \% of Total General Fund Budget | 5\% Budget Reduction \$4,300,000 | 6\% Budget Reduction \$5,160,000 | 7\% Budget Reduction \$6,020,000 |
| :---: | :---: | :---: | :---: | :---: |
| Library | 3.4\% | \$146,295 | \$175,554 | \$204,813 |
| College of Business | 9.5\% | \$409,180 | \$491,016 | \$572,852 |
| College of Education | 7.1\% | \$305,045 | \$366,054 | \$427,063 |
| College of Liberal Arts | 18.2\% | \$781,455 | \$937,746 | \$1,094,037 |
| College of Nursing \& Health Sciences | 9.2\% | \$397,462 | \$476,955 | \$556,447 |
| College of Science and Engineering | 12.5\% | \$538,149 | \$645,779 | \$753,409 |
| Academic Affairs | 2.9\% | \$122,570 | \$147,084 | \$171,598 |
| Rochester | 1.5\% | \$66,524 | \$79,829 | \$93,134 |
| IPAR | 0.6\% | \$23,669 | \$28,402 | \$33,136 |
| International Program | 1.0\% | \$41,443 | \$49,731 | \$58,020 |
| ACE | 3.0\% | \$128,993 | \$154,792 | \$180,591 |
| Grants Office | 0.1\% | \$6,115 | \$7,339 | \$8,562 |
| Information Technology | 5.7\% | \$245,106 | \$294,128 | \$343,149 |
| SUBTOTAL: Academic Affairs | 74.7\% | \$3,212,006 | \$3,854,408 | \$4,496,809 |
|  |  |  |  |  |
| President's Office | 1.1\% | \$48,392 | \$58,071 | \$67,749 |
| University Advancement | 3.7\% | \$160,443 | \$192,531 | \$224,620 |
| Enrollment Mgmt and Student Life | 7.0\% | \$302,715 | \$363,258 | \$423,801 |
| Finance and Administration | 9.7\% | \$414,971 | \$497,965 | \$580,960 |
| Athletics | 3.8\% | \$161,473 | \$193,767 | \$226,062 |
| GRAND TOTAL | 100.0\% | \$4,300,000 | \$5,160,000 | \$6,020,000 |

## Budget Actions Taken

- Decision made to NOT unilaterally cancel all searches
- Allow each Cabinet member to decide how they want to proceed on their searches
- Future positions will be reviewed by Cabinet
- Administrators to eliminate non-essential travel
- Energy savings - Windows, Heating and Cooling, Solar


## Salary Settlements (FY18 and 19 Contracts)

- Contracts negotiated with AFSCME, MAPE: 2\% and 2.25\% + steps (Rejected by subcommittee on employee relations)
- Negotiations ongoing with IFO and ASF
- Contracts require ratification by the Legislature
- Uncertain political climate
- Final resolution could be end of FY18 or beyond


## Minnesota State Supplemental Budget Request

- Minn State Board of Trustees approved: \$31M
- $\$ 10 \mathrm{M}$ operating budget (Our share $=\$ 550,000$ )
- \$21M ISRS Next Gen
- State of MN Economic Forecast: Dec 5 ${ }^{\text {th }}$ and Feb 2018
- We are not using any supplemental funding in our scenarios


## Finance and Facilities Committee

- 20 Person All-University Committee
- 6 IFO - R Dennison, N Williams, P Paulson, C Schreiber
- 3 ASF - T Rahim, P Scheevel, M Bambenek
- 1 AFSCME - M Ezdon
- 1 MAPE - P Omdal
- 1 MMA - D Gresham
- 2 COA - T Portman, B McBreen
- 2 Students - J Stokes, N Gabriele
- VP of Finance and Administration - S Ellinghuysen
- Asst VP for Facilities Management - VACANT
- Ex-Officio - Facilities Projects: T Matthees, Registrar: T Schmidt, Budget Director: S Matthees
- Develop principles
- Review data
- Respond to and make recommendations


## Looking Ahead

- Cabinet members continue planning
- Continue to monitor Legislature and Board of Trustees
- No BESI offerings until at least 2020
- Budget Website and Budget Suggestion Box
- Future budget communications and forums (Feb/March)
- Reductions enacted by July 1, 2018


## Thank You! Any Questions?

